

No. REF. 17-100423-A

Call for Tenders relating to the provision of Civil Airspace users expertise for SESAR 2020 Projects II

The European Organisation for the Safety of Air Navigation (EUROCONTROL) is an inter-governmental civil-military organisation founded in 1960 and made up of 41 Member States and the European Community. EUROCONTROL's mission is to harmonise and integrate air navigation services in Europe, aiming at the creation of a uniform air traffic management (ATM) system for civil and military Users, in order to achieve the safe, secure, orderly, expeditious and economic flow of traffic throughout Europe, while minimising adverse environmental impact.

SESAR (Single European Sky ATM Research) is a programme that aims at developing a new generation of Air Traffic Management (ATM) system in Europe. SESAR is set up in three phases: a definition phase, a development phase and a deployment phase.

The Development phase, is now in its execution and will develop new technical enablers, systems and/or standards and ensure a convergence towards a fully interoperable ATM system in Europe.

The purpose of this call for Tenders is to provide EUROCONTROL with Civil Airspace Users expertise to execute the following projects of the SESAR 2020 Work Programme, led by or having a strategic interest for EUROCONTROL:

- PJ01 Enhanced Arrivals and Departures;
- PJ07 Optimised Airspace users operations;
- PJ08 Advanced Airspace Management;
- PJ09 Advanced DCB;
- PJ18 4D Trajectory Management;
- PJ19 Content Integration;
- PJ20 ATM Master Plan.

European
Organisation for the
Safety of
Air Navigation

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On January 16, 2017 EUROCONTROL launched a similar Call for Tenders No. 16-110829-A, relating to the provision of Airspace User Expertise for SESAR 2020 Projects. Considering that the overall project needs in terms of Airspace User categories are not completely covered by the compliant offers submitted following the Call for Tenders No. 16-110829-A, EUROCONTROL has decided to launch a new Call for Tenders (No. 17-1000423-A) to complement the received offers.

The present Call for Tenders is based on a reduced effort envelope (compared to the previous Call for Tenders) to match the participation requirements of the technical specifications (number of Airspace User categories and associated effort).

The SESAR 2020 Programme aims at taking into consideration the needs of the whole Airspace Users community. The present procurement procedure is targeting specific users' categories whose operational and technical expertise is needed for the execution of the SESAR 2020 Programme. In particular:

- Legacy Airlines (possibly operating from outside Europe);
- Regional Airlines;
- Low Fares Airlines;
- Charter Airlines;

CALL FOR TENDERS



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- Cargo Operators;
- Business Aviation and General Aviation (including helicopter operators).
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The experts are expected to perform some or all of the following tasks:

- o Review of concepts elements (operating methods, operational scenarios and use cases) and requirements defined in the various projects to support the overall SESAR Concept.
- o Preparation and participation to validation exercises and/or review of validation reports.
- o Provision of expertise to project workshops.

- o Linking R&D with deployment through the review of Deployment Plans and associated Business Case Analysis.
- o Providing economic and financial inputs, analysis and review of Business Cases at two levels: 1) Cost Benefit Analyses of Project Solutions and 2) Business Cases in support of the Master Plan.
- o Support to the development of Standardisation and Regulatory Roadmaps.

Who should tender: Contractors with Civil Airspace Users expertise in relation to the specific users' categories and projects described above.

Closing date: Wednesday 2 August 2017 at 15:00 CET (local (Brussels) Time)

Point of Contact:

If you wish to receive the call for tenders please see the "important notice" below and if you have any other related questions, please contact:

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IMPORTANT NOTICE

The full call for tenders documentation is available in electronic format (.pdf) and will be sent by email. If you wish to obtain the call for tenders documentation please read and follow carefully the instructions below:

1. Send an e-mail to the Point of Contact mentioned above.
2. Confirm explicitly in your e-mail message that you have read and understood the contents of this "IMPORTANT NOTICE".
3. Upon receipt of the call for tenders documentation, please send an acknowledgement of receipt to the Point of Contact.
4. Please be aware that electronic transmission is not secure and may be read by third parties.

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5. EUROCONTROL accepts no responsibility whatsoever for the completeness, accuracy and/or timeliness of the transmission of electronic documents (or for the electronic documents themselves).
6. The paper copies of the call for tenders documentation, which are available to potential tenderers upon request, shall at all times prevail.
7. Tenders **may not be submitted electronically** and must be made in strict accordance with the instructions given in the "NOTICE CONCERNING THE PRESENTATION OF PROPOSALS BY TENDERERS".
8. You may:
 - a) print out the documents;
 - b) forward the documents on a strictly need-to-know basis (always fully acknowledging the source, i.e. EUROCONTROL), and
 - c) use print-outs of the electronic call for tender documents for the submission of tenders (especially Form AF3/2AO).
9. You may not:
 - a) modify, edit and/or change the electronic documents other than to submit the required information and to sign and stamp where appropriate;
 - b) transmit such documents to any third person who has no need to see them;
 - c) post such documents on any private or public website;
 - d) alter the originating source (EUROCONTROL) and or copyright signs, etc., or
 - e) transmit the documents without indication of the source.
10. EUROCONTROL reserves the right not to send you the tender documentation if your company is considered incapable of submitting a suitable tender (size of the project, complexity etc.).

An environmental notice:

With a view to reduce the exponential growth of paper consumption, we would invite you only to print out electronic documents received and/or request paper copies of the price enquiry documentation if you are actually considering to submit a tender.